



Advisory

Investment Banking

Private Equity



Advisory

ISSUE-BASED PROBLEM SOLVING

Businesses and institutions face complex obstacles that require innovative and practical solutions. Odum Capital provides a hands-on approach to work with decision makers to develop and implement a clear and cohesive blueprint. Managing a growing business, managing cost structure, financial outsourcing, analyzing financial performance and debt restructuring require objective and customized solutions.

In a global economy, businesses face competitive and regulatory decisions regarding new market-entry analysis and strategy and political and business risk assessment. We provide extensive emerging market expertise, tackling complex international decisions such as management of country-specific regulatory and tax standards, industry analysis and access to foreign governments and agencies.



ADVISORY SOLUTIONS

Businesses and institutions require unique and company specific answers. Odum Capital utilizes a hands-on approach way of problem solving and solution implementation to assist our clients with internal advisory or external outsourcing of cost sensitive tasks.

FINANCIAL ADVISORY SOLUTIONS

- ADVISORY SERVICES
- MERGERS AND ACQUISITIONS
- SECURITIZATION
- DEBT AND EQUITY CAPITAL
- MORTGAGE RESTRUCTURING
- ASSET AND FUND MANAGEMENT
- FINANCIAL ANALYSIS AND MODELING
- RISK AND COST MANAGEMENT

Investment Banking

FINANCIAL TRANSACTION SOLUTIONS

Businesses and institutions require intermediary support when making complex and competitive financial decisions. These decisions require sound and innovative solutions:

- Mergers and Acquisitions
- Deal Structuring
- Debt and Equity Capital
- Divestitures, Spin-Offs and Asset Purchases
- Privatization of government-owned entities

Private Equity

EQUITY INVESTMENTS

Odum Capital firmly believes in and is committed to the entrepreneurial spirit. We acquire and/or make substantial investments in existing companies with a young track record. From our first acquisition in 2005, we are seeking businesses ripe for debt or equity capital.

Our investment criteria focuses on businesses valued between \$5M - \$25M. We are active in the US and Emerging Markets in Africa. Sectors include:

- Telecommunications
- Energy
- Chemicals
- Health Care Technology
- Commodities

SECURITIES AND ASSET MANAGEMENT SERVICES

The development of the capital markets has increased access to funds and simultaneously increased risk. We assist firms and institutions with commercial real estate mortgage restructuring, securitization and servicing. Odum Capital also provides asset and fund management services to investors and financial institutions.



FINANCIAL SOLUTIONS

Odum Capital utilizes a mixture of analytical objectivity and relationship-based approach when assisting clients with complex transactions such as mergers and acquisitions, valuations, securitization and mortgage restructuring.

INVESTMENT SOLUTIONS

Investors and institutions require a hands-on approach to asset and fund management services. Odum Capital provides customized commercial real estate services, fund management and servicing solutions.



Greg Odum

202.352.1207

greg@odumcapital.com